

**The International Wilderness
Leadership Foundation, Inc.
d/b/a The WILD Foundation**

(a not-for-profit New York corporation)

Boulder, Colorado

Financial Statements

December 31, 2021 and 2020

The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation

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Independent Auditor's Report

To the Board of Directors
The International Wilderness Leadership Foundation, Inc.
d/b/a The WILD Foundation
Boulder, Colorado

Opinion

We have audited the accompanying financial statements of The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation (a not-for-profit New York corporation), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The International Wilderness Leadership Foundation, Inc. as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation's ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Brock and Company, CPAs, P.C.
Certified Public Accountants

Boulder, Colorado
August 16, 2022

The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation

Statements of Financial Position

December 31	2021	2020
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 3,357,962	\$ 2,717,730
Investments, at fair value	528,116	1,072,437
Grants and pledges receivable	414,125	412,485
Prepaid expenses and other current assets	4,313	5,699
Total current assets	<u>4,304,516</u>	<u>4,208,351</u>
Property and Equipment, net	514,919	569,855
Other Assets		
Deposit on building improvements	124,414	-
Investments, deferred compensation plan	154,946	136,907
Total other assets	<u>279,360</u>	<u>136,907</u>
Total assets	<u>\$ 5,098,795</u>	<u>\$ 4,915,113</u>
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	\$ 84,682	\$ 67,087
Accrued compensation and benefits	-	62,306
Refundable advances	220	477,167
Long-term note payable, current maturities	19,002	3,271
Total current liabilities	<u>103,904</u>	<u>609,831</u>
Long-Term Liabilities		
Long-term note payable, net of current maturities	105,085	2,748
Deferred compensation plan obligation	154,946	136,907
Total long-term liabilities	<u>260,031</u>	<u>139,655</u>
Total liabilities	<u>363,935</u>	<u>749,486</u>
Net Assets		
Without donor restrictions		
Undesignated	509,696	1,013,295
Board-designated	949,792	965,906
Total without donor restrictions	<u>1,459,488</u>	<u>1,979,201</u>
With donor restrictions		
Total net assets	<u>3,275,372</u>	<u>2,186,426</u>
Total net assets	<u>4,734,860</u>	<u>4,165,627</u>
Total liabilities and net assets	<u>\$ 5,098,795</u>	<u>\$ 4,915,113</u>

The accompanying Notes are an integral
part of these financial statements

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The International Wilderness Leadership Foundation, Inc d/b/a The WILD Foundation

Statements of Activities and Change in Net Assets

Years ended December 31	2021			2020		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenue						
Support						
Contributions	\$ 592,891	\$ 4,921,000	\$ 5,513,891	\$ 1,495,587	\$ 3,495,508	\$ 4,991,095
Government grant, Paycheck Protection Program	93,859	-	93,859	78,500	-	78,500
Net assets released from restriction	3,832,054	(3,832,054)	-	2,961,390	(2,961,390)	-
Total support	<u>4,518,804</u>	<u>1,088,946</u>	<u>5,607,750</u>	<u>4,535,477</u>	<u>534,118</u>	<u>5,069,595</u>
Revenue						
Realized gain on investments	298	-	298	3,492	-	3,492
Gain on foreign currency translation	385,285	-	385,285	144,218	-	144,218
Interest and dividends	18,241	-	18,241	33,006	-	33,006
Other income	31,734	-	31,734	31,402	-	31,402
Total revenue	<u>435,558</u>	<u>-</u>	<u>435,558</u>	<u>212,118</u>	<u>-</u>	<u>212,118</u>
Total support and revenue	<u>4,954,362</u>	<u>1,088,946</u>	<u>6,043,308</u>	<u>4,747,595</u>	<u>534,118</u>	<u>5,281,713</u>
Functional Expenses and Loss						
Functional Expenses						
Program services	5,202,583	-	5,202,583	4,431,143	-	4,431,143
Supporting services						
Fundraising	67,675	-	67,675	60,819	-	60,819
General and administrative	191,894	-	191,894	297,968	-	297,968
Total supporting services	<u>259,569</u>	<u>-</u>	<u>259,569</u>	<u>358,787</u>	<u>-</u>	<u>358,787</u>
Total functional expenses	<u>5,462,152</u>	<u>-</u>	<u>5,462,152</u>	<u>4,789,930</u>	<u>-</u>	<u>4,789,930</u>
Loss						
Unrealized loss on investments	11,923	-	11,923	16,446	-	16,446
Total loss	<u>11,923</u>	<u>-</u>	<u>11,923</u>	<u>16,446</u>	<u>-</u>	<u>16,446</u>
Total functional expenses and loss	<u>5,474,075</u>	<u>-</u>	<u>5,474,075</u>	<u>4,806,376</u>	<u>-</u>	<u>4,806,376</u>
Change in Net Assets	(519,713)	1,088,946	569,233	(58,781)	534,118	475,337
Net Assets, Beginning of Year	1,979,201	2,186,426	4,165,627	1,799,981	1,890,309	3,690,290
Prior period reclassification	-	-	-	238,001	(238,001)	-
Net Assets, Beginning of Year, As Restated	1,979,201	2,186,426	4,165,627	2,037,982	1,652,308	3,690,290
Net Assets, End of Year	\$ 1,459,488	\$ 3,275,372	\$ 4,734,860	\$ 1,979,201	\$ 2,186,426	\$ 4,165,627

The accompanying Notes are an integral part of these financial statements

The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation

Statement of Functional Expenses

Year ended December 31, 2021

	Program Services	Supporting Services		Total
		Fundraising	General and Administrative	
Grants and projects	\$ 3,882,822	\$ -	\$ -	\$ 3,882,822
Professional fees	736,657	2,632	67,899	807,188
Salaries and wages	368,351	55,551	23,001	446,903
Travel, meals and entertainment	72,206	65	619	72,890
Advertising and promotion	45,030	1,300	4,488	50,818
Payroll taxes	28,901	4,153	4,002	37,056
Miscellaneous	12,874	-	14,884	27,758
Employee benefits	13,526	1,284	10,899	25,709
Office expenses	7,215	378	13,161	20,754
Dues and subscriptions	4,053	415	14,643	19,111
Insurance	-	-	9,844	9,844
Printing and publication	755	1,897	499	3,151
Information technology	576	-	579	1,155
Bank and investment fees	-	-	353	353
Total expenses before depreciation	5,172,966	67,675	164,871	5,405,512
Depreciation	29,617	-	27,023	56,640
Total expenses	\$ 5,202,583	\$ 67,675	\$ 191,894	\$ 5,462,152

The accompanying Notes are an integral
part of these financial statements.

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The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation

Statement of Functional Expenses

Year ended December 31, 2020

	Program Services	Supporting Services		Total
		Fundraising	General and Administrative	
Grants and projects	\$ 3,414,323	\$ -	\$ -	\$ 3,414,323
Professional fees	526,565	2,425	70,150	599,140
Salaries and wages	312,238	46,632	108,671	467,541
Travel, meals and entertainment	37,192	186	981	38,359
Payroll taxes	23,864	3,705	6,242	33,811
Employee benefits	10,726	1,754	21,200	33,680
Office expenses	13,637	1,492	12,735	27,864
Miscellaneous	7,934	-	15,448	23,382
Dues and subscriptions	6,945	50	13,242	20,237
Advertising and promotion	14,002	1,897	2,016	17,915
Conference expense	10,670	-	-	10,670
Insurance	-	-	10,515	10,515
Information technology	1,710	-	7,744	9,454
Printing and publication	474	2,678	339	3,491
Bank and investment fees	240	-	1,006	1,246
Total expenses before depreciation	4,380,520	60,819	270,289	4,711,628
Depreciation	50,623	-	27,679	78,302
Total expenses	\$ 4,431,143	\$ 60,819	\$ 297,968	\$ 4,789,930

The accompanying Notes are an integral
part of these financial statements.

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The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation

Statements of Cash Flows

Increase (Decrease) in Cash and Cash Equivalents

Years ended December 31	2021	2020
Cash Flows From Operating Activities		
Change in net assets	\$ 569,233	\$ 475,337
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation	56,640	78,302
Unrealized loss on investments	11,923	16,446
Realized gain on investments	(298)	(3,492)
Increase (decrease) from changes in assets and liabilities		
Grants and pledges receivable	(1,640)	(387,485)
Prepaid expenses and other current assets	1,386	3,841
Accounts payable	17,595	9,691
Accrued compensation and benefits	(62,306)	37,326
Event registration refund payable	-	(19,446)
Refundable advances	(476,947)	477,167
Net cash provided by operating activities	<u>115,586</u>	<u>687,687</u>
Cash Flows From Investing Activities		
Proceeds from sale of investments	551,009	1,460,227
Purchases and contributions of investments	(18,313)	(501,607)
Purchases of equipment	(1,704)	(6,017)
Deposits paid on building improvements	(124,414)	-
Net cash provided by investing activities	<u>406,578</u>	<u>952,603</u>
Cash Flows From Financing Activities		
Borrowings on long-term notes payable	124,000	-
Principal payments on long-term notes payable	(5,932)	(3,255)
Net cash provided (used) by financing activities	<u>118,068</u>	<u>(3,255)</u>
Net Increase in Cash and Cash Equivalents	640,232	1,637,035
Cash and Cash Equivalents, Beginning of Year	<u>2,717,730</u>	<u>1,080,695</u>
Cash and Cash Equivalents, End of Year	<u>\$ 3,357,962</u>	<u>\$ 2,717,730</u>
Supplemental Information		
Cash paid for interest	\$ 658	\$ 115

The accompanying Notes are an integral
part of these financial statements

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The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation

Notes to Financial Statements

December 31, 2021 and 2020

Note 1 - Nature of Organization and Significant Accounting Policies

Nature of Organization. The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation (the "Organization") is a not-for-profit corporation established in 1974 to provide protection and promote understanding of wilderness and wildlife throughout the world. Funding for the Organization is obtained through contributions from foundations and individuals that support conservation issues.

Use of Estimates. The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Basis of Accounting. The financial statements of the Organization have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Net Asset Classification. The Organization distinguishes between contributions received for each net asset category in accordance with donor-imposed restrictions. The Organization complies with established standards for external reporting by not-for-profit organizations, which requires that resources be classified for reporting purposes into two net asset categories according to externally (donor) imposed restrictions. The two net asset categories are as follows:

Net Assets Without Donor Restrictions. Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

Net Assets With Donor Restrictions. Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity. There are no net assets restricted in perpetuity at December 31, 2021 and 2020.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Functional Allocation of Expenses. Direct expenses have been allocated to the applicable program for which the expenses were incurred. Indirect expenses have been allocated between program and supporting services based on an analysis of personnel time and space utilized for the related activities.

The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation

Notes to Financial Statements

December 31, 2021 and 2020

Note 1 - Nature of Organization and Significant Accounting Policies (continued)

Cash and Cash Equivalents. The Organization considers all highly liquid debt instruments with maturities of three months or less to be cash equivalents. The carrying value of cash and cash equivalents approximates fair value because of the short maturities of those financial instruments.

Investments. The Organization's investments are stated at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Organization's management determines the valuation policies utilizing information provided by the investment advisors and custodians.

Unrealized gains and losses are included in the change in net assets in the accompanying statement of activities. Investment income and gains restricted by donors are reported as increases in net assets without donor restrictions if the restrictions are met (either a stipulated time period ends or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized.

Fair Value Measurements. The Organization reports using fair value measurements, which among other things requires enhanced disclosures about investments that are measured and reported at fair value and establishes a framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurements. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation

Notes to Financial Statements

December 31, 2021 and 2020

Note 1 - Nature of Organization and Significant Accounting Policies (continued)

U.S. equities and mutual funds are publicly traded and are valued using quoted prices in active markets. There have been no changes in the methodologies used at December 31, 2021 and 2020.

The method described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

In general, investments are exposed to various risks, such as interest rate, credit and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could materially affect the investment balances and the amounts reported in the statements of financial position.

Grants and Pledges Receivable. Grants and pledges receivable are stated net of allowances for uncollectible accounts. At the time receivables are originated, the Organization considers an allowance for doubtful accounts based on the creditworthiness of the donor. The allowance is continually reviewed and adjusted to maintain the allowance at a level considered adequate to cover future uncollectible amounts. The allowance is management's best estimate of uncollectible amounts and is determined based on historical performance that is tracked by the Organization on an ongoing basis. Management believes that all grants and pledges receivable are fully collectible at December 31, 2021 and 2020.

Property and Equipment. It is the Organization's policy to capitalize property and equipment at cost for purchases over \$2,500, while repair and maintenance items are charged to expense. Donations of property and equipment are capitalized at their estimated fair value at the date of gift. Such donations are reported as contributions without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Property and equipment are depreciated using the straight-line method over the estimated useful lives of the assets. In general, asset lives are as follows:

	<u>Life in Years</u>
Building and improvements	10 - 40
Vehicles	5 - 7
Furniture, fixtures and equipment	3 - 10
Website	5

Depreciation expense for the years ended December 31, 2021 and 2020 was \$56,640 and \$78,302, respectively.

The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation

Notes to Financial Statements

December 31, 2021 and 2020

Note 1 - Nature of Organization and Significant Accounting Policies (continued)

Works of Art. It is the Organization's policy to capitalize works of art at cost for purchases, while donations are capitalized at their estimated fair value at the date of gift. Works of art are not depreciated as the estimated useful lives are extraordinarily long.

Impairment of Long-Lived Assets. In the event that facts and circumstances indicate that property and equipment, or other assets, may be impaired, an evaluation of recoverability would be performed. If an evaluation is required, the estimated future undiscounted cash flows associated with the asset are compared to the asset's carrying amount to determine if a write-down to market value would be necessary. No impairment losses were recorded during the years ended December 31, 2021 and 2020.

Revenue Recognition. The Organization's revenue from contracts with customers are comprised of conference registrations which occur every few years. Registration fees are generally received in advance of the event. Any amounts received prior to the start of the event are recorded as a contract liability. Revenue is recognized at the point in time in which the event occurs, which satisfies the Organization's performance obligation.

Contributions. Contributions are recognized when the donation is received. Donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Contributions and grants that are restricted by the donor or grantor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

Contributed Services. Contributed services are recognized if services received (a) create or enhance non-financial assets or (b) require specialized skills and are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. No services were provided that meet the above criteria for the years ended December 31, 2021 and 2020.

A substantial number of individuals have made contributions of their time to assist the Organization in a variety of tasks and services. The value of these services is not recorded in the accompanying financial statements, as these services do not meet the criteria for recognition.

Advertising. The Organization expenses advertising costs, including donated advertising, as they are incurred. Advertising expenses for the years ended December 31, 2021 and 2020 were \$50,818 and \$17,915, respectively.

The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation

Notes to Financial Statements

December 31, 2021 and 2020

Note 1 - Nature of Organization and Significant Accounting Policies (continued)

Foreign Currency Transactions. The functional currency of the Organization's foreign operations is the West African CFA Franc. The translation of foreign currency into U.S. dollars is performed for statement of financial position accounts using the exchange rate in effect at the financial position date, and for support and revenue and functional expense accounts using a weighted average exchange rate during the period. The Organization recorded a cumulative foreign currency translation gain of \$385,285 and \$144,218 during the years ended December 31, 2021 and 2020, respectively.

Income Taxes. The Organization is a nonprofit corporation exempt from income taxes as described in Section 501(c)(3) of the Internal Revenue Code and is classified by the Internal Revenue Service as other than a private foundation. Accordingly, no provision for income taxes has been made.

The Organization utilizes the provisions of ASC 740, pertaining to accounting for uncertainty in income taxes. The pronouncement requires the use of a more-likely-than-not recognition criteria before and separate from the measurement of a tax position. An entity shall initially recognize the financial statement effects of a tax position when it is more likely than not, based on the technical merits, that the position will be sustained upon examination. With respect to the Organization, this would primarily relate to the determination of unrelated business taxable income and to the maintenance of its tax exempt status.

Management has evaluated the adopted policies and procedures that have been implemented to provide assurance that income is properly characterized and activities that jeopardize its tax exempt status are within limits established under existing tax code and regulations. Management has determined the effects of uncertain tax positions are not material to the Organization for recognition or disclosure in the accompanying financial statements and, accordingly, no income tax liability has been recorded for uncertain income tax positions in the accompanying financial statements.

Reclassifications. Certain amounts in the 2020 financial statements have been reclassified to conform with reporting for 2021, without affecting the change in net assets.

Subsequent Events. The Organization evaluates events and transactions occurring subsequent to the date of the financial statements for matters requiring recognition or disclosure in the financial statements. The accompanying financial statements consider events through August 16, 2022, the date at which the financial statements were available for release.

The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation

Notes to Financial Statements

December 31, 2021 and 2020

Note 2 - Prior Period Reclassifications

Subsequent to the issuance of the financial statements as of December 31, 2020, and for the year then ended, management discovered errors in the classifications of net assets. The Organization has recorded a prior period reclassifications to correct the balances of net assets with donor restrictions and net assets without donor restrictions, including board designated net assets. The financial statements have been restated to decrease net assets with donor restrictions by \$238,001 and to decrease board designated net assets by \$10,090 at January 1, 2020.

Note 3 - Availability and Liquidity

The following represents the Organization's financial assets for the years ended December 31:

	<u>2021</u>	<u>2020</u>
Financial assets at year end		
Cash and cash equivalents	\$ 3,357,962	\$ 2,717,730
Investments	528,116	1,072,437
Grants and pledges receivable	414,125	412,485
Total financial assets	<u>\$ 4,300,203</u>	<u>\$ 4,202,652</u>

The Organization receives significant contributions and promises to give that are restricted by donors, and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. The Organization manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability; maintaining adequate liquid assets to fund near-term operating needs; and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. To achieve these guiding principles, the Organization forecasts its future cash flows and monitors its liquidity monthly. The Organization has financial assets to meet approximately nine months of operating expenses, including program expenditures. As part of its liquidity plan, the Organization invests in certificates of deposit with staggered maturity dates that are available for liquidation as needed.

The International Wilderness Leadership Foundation, Inc. d/b/a The WILD Foundation

Notes to Financial Statements

December 31, 2021 and 2020

Note 4 - Fair Value Measurements and Investments

The Organization's fair value hierarchy for those investment assets measured at fair value on a recurring basis is as follows at December 31, 2021 and 2020:

2021	Level 1	Level 2	Level 3	Total
Certificates of deposit	\$ -	\$ 500,805	\$ -	\$ 500,805
Mutual funds				
Large value	27,311	-	-	27,311
457(f) Plan				
Mutual funds				
Large value	17,489	-	-	17,489
Mid value	2,272	-	-	2,272
International	57,430	-	-	57,430
Bonds	77,755	-	-	77,755
Total 457(f) Plan	154,946	-	-	154,946
Total Investments at Fair Value	\$ 182,257	\$ 500,805	\$ -	\$ 683,062

2020	Level 1	Level 2	Level 3	Total
Certificates of deposit	\$ -	\$ 1,049,680	\$ -	\$ 1,049,680
Mutual funds				
Large blend	22,757	-	-	22,757
457(f) Plan				
Mutual funds				
Large value	13,968	-	-	13,968
Mid value	1,046	-	-	1,046
International	62,350	-	-	62,350
Bonds	59,543	-	-	59,543
Total 457(f) Plan	136,907	-	-	136,907
Total Investments at Fair Value	\$ 159,664	\$ 1,049,680	\$ -	\$ 1,209,344

Changes in Fair Value Levels. The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period.

The Organization evaluated the significance of transfers between levels based upon the nature of the financial instruments and size of the transfer relative to total net assets available for benefits. For the years ended December 31, 2021 and 2020, there were no significant transfers in or out of fair value levels.

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Notes to Financial Statements

December 31, 2021 and 2020

Note 4 - Fair Value Measurements and Investments (continued)

Deferred Compensation Plan. The Organization has a 457(f), deferred compensation plan for its Executive Director. The entire account balance totaling \$154,946 and \$136,907 at December 31, 2021 and 2020, respectively, is invested in equity and debt mutual funds. Realized and unrealized gains, and investment income are recorded as the deferred compensation plan liability, and are not reflected in the accompanying statements of activities.

Investment income (loss) consisted of the following for the years ended December 31:

	<u>2021</u>	<u>2020</u>
Interest and dividends earned on investments	\$ 18,241	\$ 33,006
Unrealized loss on investments	(11,923)	(16,446)
Realized gain on investments	298	3,492
Investment fees	(113)	(805)
	<u>\$ 6,503</u>	<u>\$ 19,247</u>

Note 5 - Property and Equipment

Property and equipment consisted of the following at December 31:

	<u>2021</u>	<u>2020</u>
Land, building and improvements	\$ 463,243	\$ 461,539
Vehicles	32,472	32,472
Furniture, fixtures and equipment	501,213	501,213
Works of art	47,229	47,229
Website	51,000	51,000
	<u>1,095,157</u>	<u>1,093,453</u>
Less accumulated depreciation	(580,238)	(523,598)
Net property and equipment	<u>\$ 514,919</u>	<u>\$ 569,855</u>

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Notes to Financial Statements

December 31, 2021 and 2020

Note 6 - Long-Term Notes Payable

Long-term notes payable consist of the following at December 31:

	<u>2021</u>	<u>2020</u>
Note payable with JP Morgan Chase Bank bearing interest at 0.9% due in monthly payments of principal and interest of \$276 and maturing in September 2022. The agreement is collateralized by a vehicle.	\$ 2,748	\$ 6,019
Note payable with FirstBank bearing interest at 3.0% due in monthly principal payments of principal and interest of \$1,639 and maturing in October 2028. The agreement is collateralized by substantially all business assets.	<u>121,339</u>	<u>-</u>
Total principal	<u>124,087</u>	<u>6,019</u>
Less current maturities	<u>(19,002)</u>	<u>(3,271)</u>
	<u>\$ 105,085</u>	<u>\$ 2,748</u>

Scheduled maturities of the long-term note payable are as follows at December 31, 2021:

<u>Year</u>	<u>Amount</u>
2022	\$ 19,002
2023	16,748
2024	17,258
2025	17,783
2026	18,323
Thereafter	34,973
	<u>\$ 124,087</u>

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Notes to Financial Statements

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Note 7 - Board-Designated Net Assets

Board designated net assets are net assets without donor restrictions subject to self imposed limits by action of the governing body. The following summarizes the changes in net assets without donor restrictions designated by the Board of Directors for the years ended December 31, 2021 and 2020:

	Conservation Projects	Operating Reserve	Executive Reserve	Total
Balance, January 1, 2020	\$ 556,764	\$ 175,000	\$ 250,000	\$ 981,764
Designations	132,086	-	-	132,086
Expenditures	(147,944)	-	-	(147,944)
Balance, December 31, 2020	540,906	175,000	250,000	965,906
Designations	29,375	-	-	29,375
Expenditures	(45,489)	-	-	(45,489)
Balance, December 31, 2021	<u>\$ 524,792</u>	<u>\$ 175,000</u>	<u>\$ 250,000</u>	<u>\$ 949,792</u>

Note 9 - Net Assets with Donor Restrictions

The following summarizes the changes in net assets with donor restrictions for the years ended December 31, 2021 and 2020:

	Conservation Projects
Balance, January 1, 2020	\$ 1,652,308
Receipts	3,495,508
Expenditures, net of transfers	(2,961,390)
Balance, December 31, 2020	2,186,426
Receipts	4,921,000
Expenditures, net of transfers	(3,832,054)
Balance, December 31, 2021	<u>\$ 3,275,372</u>

Note 10 - Related Party Transactions

The Organization received royalty payments for publication sales from a company controlled by members of the Board of Directors. Publication royalties received from the related party for the years ended December 31, 2021 and 2020 were \$474 and \$516, respectively.

One of the Organization's board members is an officer of a not-for-profit entity with a similar mission. The Organization received management fees from the related entity totaling \$10,000 and \$12,250 for the years ended December 31, 2021 and 2020, respectively, which is reported in other income in the accompanying statement of activities and changes in net assets.

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Notes to Financial Statements

December 31, 2021 and 2020

Note 11 - Employee Benefit Plans

The Organization sponsors a 401(k) plan (the Plan). Under the terms of the Plan, employees may contribute a percentage of their pre-tax compensation into the Plan, subject to certain limits set by the Internal Revenue Code (IRC) and Plan documents. The Plan covers all employees who are at least 21 years of age and have completed at least three months of service. The Organization may make discretionary contributions, which are fully vested. The Organization's contributions totaled \$3,333 and \$14,138 for the years ended December 31, 2021 and 2020, respectively.

The Organization also maintains a deferred compensation plan for certain senior personnel under Section 457(f) of the Internal Revenue Code. Under this plan, eligible employees may defer a limited amount of their compensation to future years. Although deferred by employees for tax purposes, amounts contributed to this plan by the Organization are treated as an expense in the year earned. The Organization's contributions totaled \$5,000 for each of the years ended December 31, 2021 and 2020.

Note 12 - Concentrations

Bank Deposits. The Organization routinely maintains cash balances in excess of federally insured limits.

Investments. The Organization's investments subject to credit risk consist primarily of equities and mutual funds. The credit risk is reduced by maintaining the investments in a variety of funds. The investment funds are held and managed by a single financial institution trustee.

Contributions and Support. For the year ended December 31, 2021, 23% of total support was received from two grantors. For the year ended December 31, 2020, 37% of total support was received from two grantors.

Note 13 - Risks and Uncertainties

A global pandemic has continued from 2020 into 2022, although with diminishing effects. In response to the crisis, the federal, state, and municipal governments enacted various policies to curtail group gatherings until the risk diminished. The curtailment of group gatherings significantly impacted the form and frequency of fundraising events during 2020 and 2021. The pandemic is ongoing as of the date of these statements.

The federal government has enacted various legislation to mitigate some of the economic effects of the pandemic, including the CARES Act of 2020. The Organization obtained a Paycheck Protection Program loan in April 2020 in the amount of \$78,500. The Organization spent all funds on qualified expenses and applied for forgiveness of the loan during the year ended December 31, 2020. The loan has been recognized as a government grant in the statement of activities and was forgiven in full in April 2021.

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Notes to Financial Statements

December 31, 2021 and 2020

Note 13 - Risks and Uncertainties (continued)

The Organization obtained a second Paycheck Protection Program loan in February 2021 in the amount of \$93,859. The Organization spent all funds on qualified expenses and the loan was forgiven in full in June 2021. The loan has been recognized as a government grant in the statements of activities and changes in net assets.